To: *Bursa de Valori București S.A.*

Autoritatea de Supraveghere Financiară

CURRENT REPORT 68/2026

Pursuant to Law no. 24/2017 on issuers of financial instruments and market operations and to the Romanian Financial Supervisory Authority Regulation no. 5/2018 on issuers and operations with securities, as subsequently amended and supplemented and the provisions of Article 99 of the Bucharest Stock Exchange Code, Title II, Issuers and Financial Instruments.

Date of report	**19.11.2026**
Name of the Company	**AROBS Transilvania Software S.A.**
Registered Office	**11 Donath Street, building M4, entrance 2, 3rd floor, ap. 28, Cluj-Napoca, Cluj, Romania**
Email	**ir@arobsgroup.com**
Phone	**+40 364 143 201**
Website	**www.arobs.com**
Registration nr. with Trade Registry	**J1998001845122**
Fiscal Code	**RO 11291045**
Subscribed and paid share capital	**RON 110,310,049.30**
Total number of shares	**1,103,100,493**
Symbol	**AROBS**
Market where securities are traded	**Bucharest Stock Exchange, Main Segment, Premium Category**

Important events to be reported: Financial results as of September 30, 2026

AROBS Group recorded in the first nine months of 2026 a **consolidated turnover of RON 453 million**, **up 38%** compared to 9M 2025, **EBITDA of RON 65.5 million, up 31%**, and a **net profit of approximately RON 36 million, almost double (+90%)** compared to the same period last year.

Operating profit increased by 53% to RON 38.3 million, while the **net margin rose from 5.7% to 7.9%**. The evolution of net profit was also supported by the positive financial result, generated mainly by foreign exchange differences. Excluding the net financial result, adjusted net profit for the first nine months amounted to RON 28.2 million. Relative to the Revenue and Expense Budget for 2026, after nine months the Group achieved **82% of the turnover, 80% of the EBITDA and 87% of the operating profit** set for the full year.

The third quarter is the quarter with the highest revenue in AROBS' history. **Turnover** reached **RON 162 million**, 9% above Q2 2026 and 43% above Q3 2025, and all three business segments grew both compared to the previous quarter and compared to last year. **Quarterly EBITDA amounted to RON 24 million, 27% higher** than in Q3 2025, while **net profit increased by 34%** to **RON 11.5 million**.

"***One AROBS*** *is not just about simplifying the Group's structure, but about evolving into an organization capable of leveraging, at a larger scale, its technological competencies, commercial relationships and operational resources, both in the countries where we have offices and in the markets we serve remotely.*

Our objective is for each integrated company to contribute not only to the Group's size, but also to its competitiveness, productivity and profitability. The results so far show that what we have built in recent years is starting to work as a single Group, and this can be seen both in the figures and in the way our teams work. This is the moment when we can look beyond integration, towards what will make the difference in the coming years. Artificial intelligence is changing the way software is developed, and for us the question is no longer whether we adopt it, but how quickly and how well we integrate it. We started from within: we use AI in our processes and in the work of our development teams to increase productivity and delivery quality. The next step is to turn this gain into higher value-added solutions for our clients. Technology is becoming increasingly accessible to everyone, so the long-term competitive advantage will not come from technology alone, but from combining it with the expertise we have in the industries we have been working in for many years. This is where we see the greatest opportunity for AROBS in the coming period," stated **Voicu Oprean, founder and CEO of AROBS**.

The Group's growth continues to be driven mainly by organic activity. Of the consolidated turnover for the first nine months, **RON 370 million was generated by organic activity**, while **RON 83 million came from the companies included in the M&A scope**. On a comparable scope, organic revenue increased by approximately 20% compared to 9M 2025, showing that the companies integrated in recent years are growing together with the rest of the Group, within the **One AROBS** model. Integration pursues three directions: commercial, through cross-selling and access to larger clients; operational, through better capacity utilization and cost reduction; and technological, through shared competencies, AI and faster delivery.

By business segment, **Software Services** generated a **turnover of RON 289 million**, **up 29%** compared to 9M 2025, to which Codingscape, GESS Engineering and AROBS Tech (formerly Quest Global Romania) contributed **RON 74 million**. The US market continued to gain weight: revenue generated from **US clients reached RON 119 million**, representing 26% of the Group's turnover, compared to 22% in the same period last year. This is the first step of the international expansion. AROBS is accelerating its commercial development in the US and preparing to expand its local delivery capabilities in Benelux and DACH. The **Software Products** segment recorded **revenue of RON 83 million**, **15% above** the 9M 2025 level, while the segment's gross margin rose from **52.5% to 54.6%**. The fastest growth was once again recorded by the **Integrated Systems** segment, where **turnover increased by 151% to RON 82 million**.

As of 30 September 2026, **the value of the portfolio of contracts** in progress in the Integrated Systems segment, at the level of AROBS' share and not yet recognized as revenue, was approximately **RON 81 million**. Most of it comes from the contract signed in August by AROBS Systems with the Agency for Payments and Intervention in Agriculture (APIA), in which the Group's share amounts to approximately RON 59 million.

"*This year's growth came with a change in the revenue mix. Integrated Systems advanced the fastest, and their margins, structurally lower than those in software, are reflected in the consolidated EBITDA margin. On the other hand, economies of scale are starting to become visible in indirect expenses, which are growing much more slowly than revenue. Our priority for the coming period is improving the EBITDA margin, with the same financial discipline: we generate more cash from current operations than the reported profit, and the fact that we have no net debt allows us to finance the Group's development without putting pressure on the balance sheet,*" stated **Ștefan-Alexandru Frangulea, CFO of AROBS**.

As of 30 September 2026, the Group had **cash of RON 205 million** and a **net cash position of RON 162 million**.

In September, AROBS sold its entire stake in AROBS Polska to WB Electronics, simplifying the Group's structure and focusing its resources on the markets and verticals with the greatest growth potential. In October, Quest Global Romania, a software engineering company from Craiova that joined the Group at the beginning of the year, was renamed AROBS Tech. Also in October, AROBS was included in the FT Europe's Long-Term Growth Champions 2027 ranking, compiled by the Financial Times together with Statista, ranking 222nd in Europe and 6th in Romania, based on revenue growth over 2015-2025.

Report Availability

The results are available on the website of the company, https://arobs.com/, in the dedicated section "AROBS for Investors" / "Financial Results" and on the website of the Bucharest Stock Exchange, www.bvb.ro, symbol: AROBS, as well as are attached to this current report.

Investor Call

The management will organize a conference call in English to present the 9M 2026 financial results. The conference call, organized for analysts and individual and institutional investors, will take place on **November 24, 2026**, at **14:00**, local time.

To participate in the 9M 2026 financial results call, the interested parties are invited to register **HERE**.

Voicu OPREAN

Chairman of the Board of Directors