

Annual General Meeting

May 25, 2026



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Our purpose

Build a **global wine-making champion** dedicated to preserving and promoting globally the rich wine-making **heritage and indigenous grape varieties of New Europe Wines**. We aim to inspire our people to thrive and excel through **hard work, determination, and collaboration**.

Key financial performance metrics:

12M 2024
12M 2025

TOTAL REVENUES RON mn

12M 2024	12M 2025
382.3	436.2
+3.4%	+14.1%

TOTAL REVENUES RON mn

Q4 2024	Q4 2025
120.3	135.6
+2.7%	+12.7%

LEGEND

12M
Reference period

436.2 mn
In period performance

+14.1%
Change vs
corresponding period
previous year

GROSS MARGIN %

12M 2024	12M 2025
185.2	199.6
48.4%	45.7%

EBITDA %

12M 2024	12M 2025
106.6	112.8
27.8%	25.8%

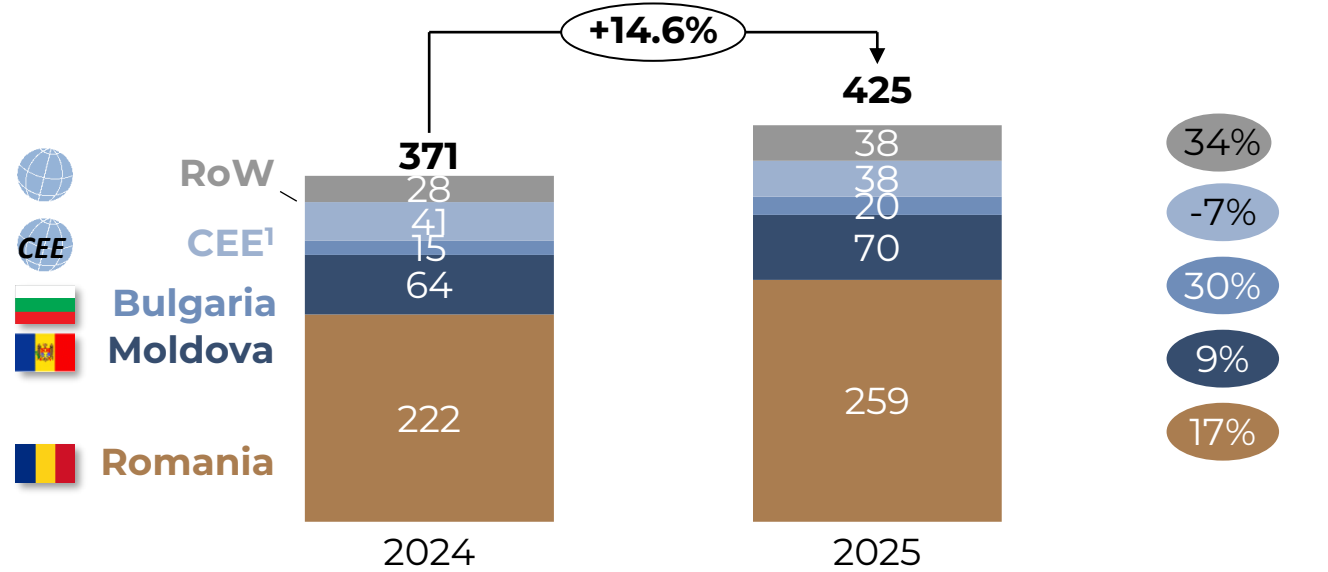
Net Profit RON mn

12M 2024	12M 2025
58.7	54.0
15.4%	12.4%

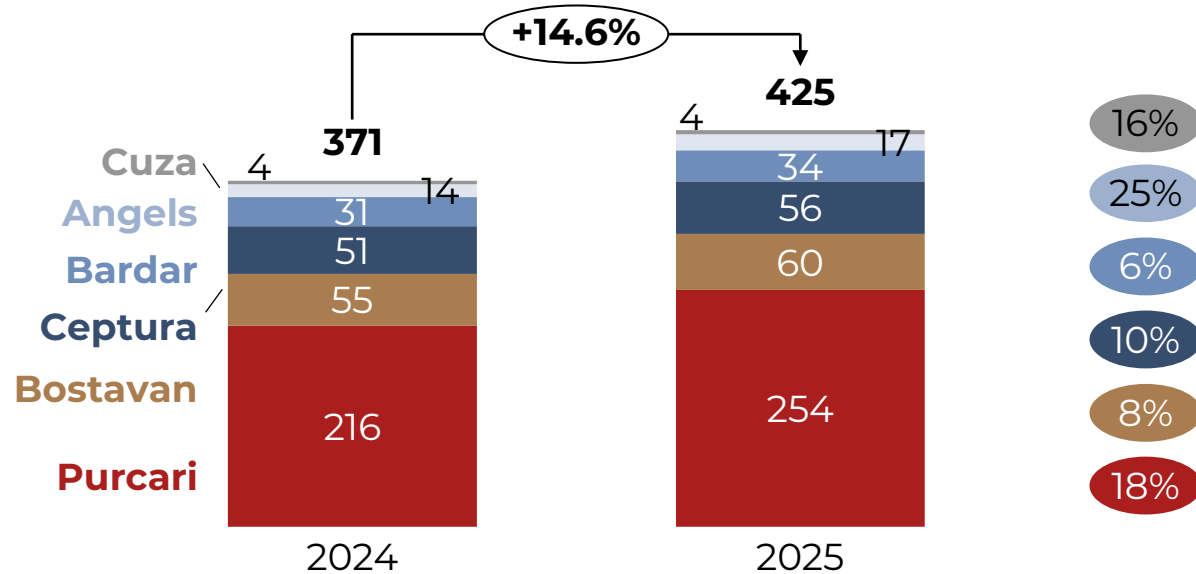


Core Revenue growth mix

Revenue growth by geography, RON mn



Revenue growth by brand, RON mn



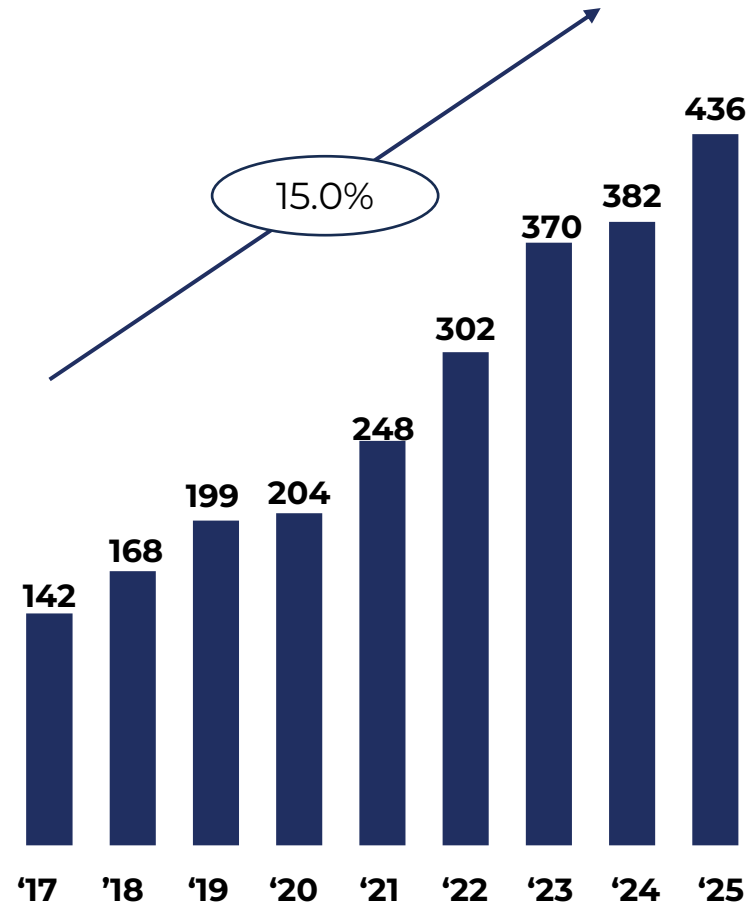
Comments

- Sales increase exceeded RON 129.7m in 4Q (31% of FY 2025 revenue), with momentum broad across core markets. FY 2025 revenue landed mid-range of guidance, up +14.6%.
- Romania remained the main growth engine, up +16.6% YoY to RON 259m, reinforcing the Group's strong domestic position and continued home-market penetration.
- Moldova rosé +9% YoY to RON 69.7 mn; Purcari brand delivered low double-digit growth, while Cuza grew 2.4x YoY from a smaller base.
- Bulgaria continued its growth, +30% YoY to RON 19.7 mn, surpassing Poland in value terms and representing 5% of total Group sales.
- CEE markets down 7% YoY, driven by lower volumes in Poland, Czechia and Slovakia; partly offset by better mix and selective price increases amid tougher competition. Ukraine and the Baltics slightly improved YoY.
- RoW strong performance in Turkey, Asia and Western Europe.
- By brand, Purcari led growth (+18% YoY, representing 60% of total sales), followed by Angel's (+25% YoY). Ceptura (+10%), Bostavan (+8%) and Bardar (+6%) delivered steady incremental growth.

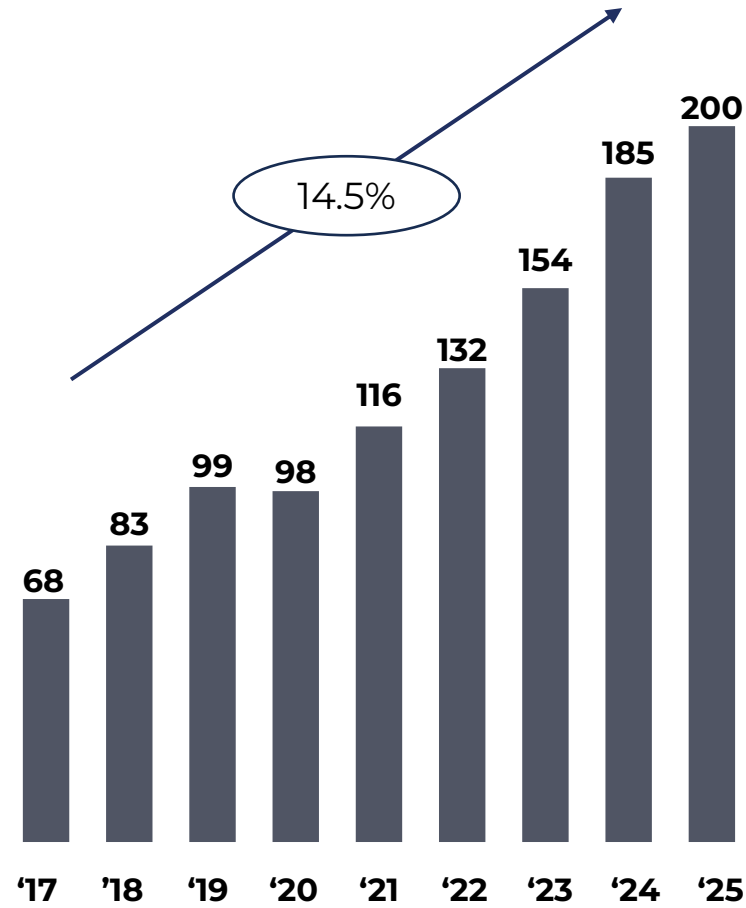
¹ Central and Eastern Europe, excluding domestic markets (i.e., Romania, Moldova, Bulgaria)

Consistent financial performance track record

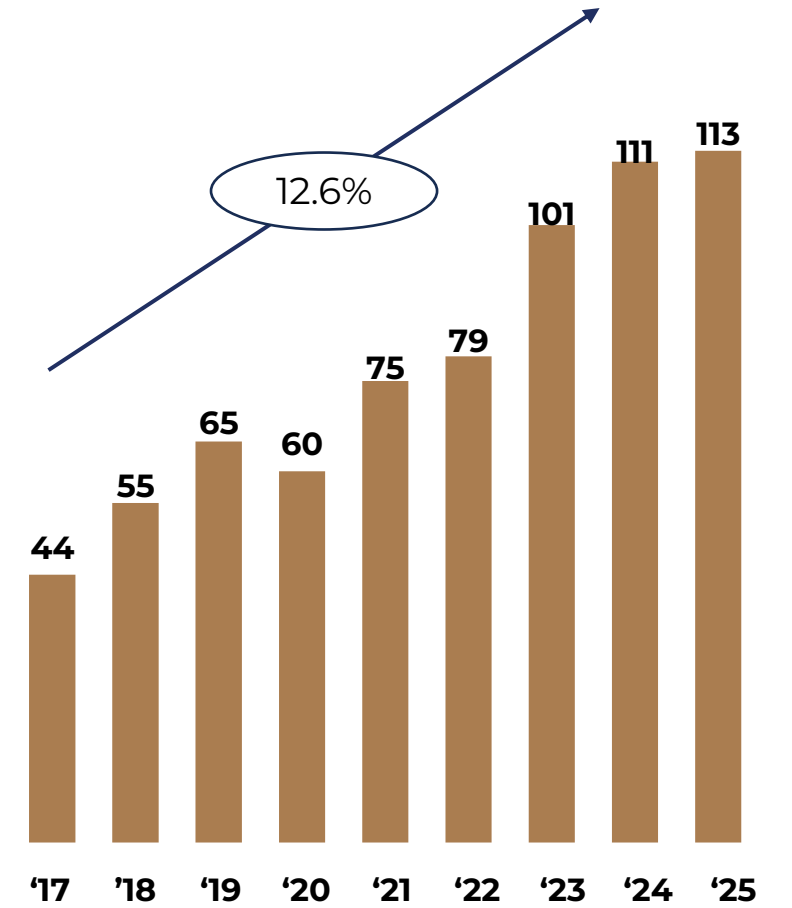
Revenues
RON mn



Gross Profit
RON mn



EBITDA
RON mn

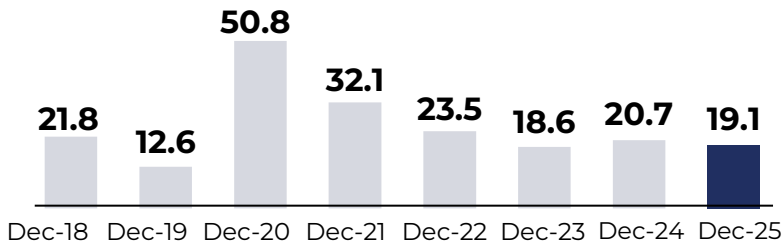


○ Annual growth rate 12M 2017 – 12M 2025, %

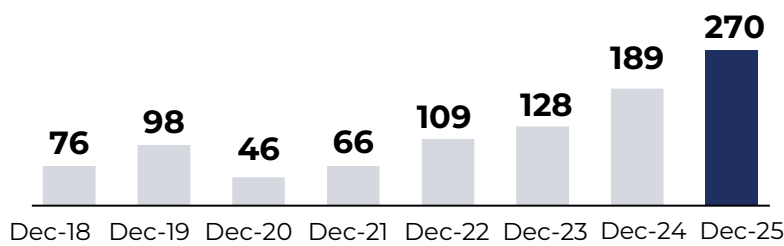
2 Resilient Balance Sheet Supporting Growth Investments

Cash and Receivables

Cash Position
RON mn



Net Debt
RON mn



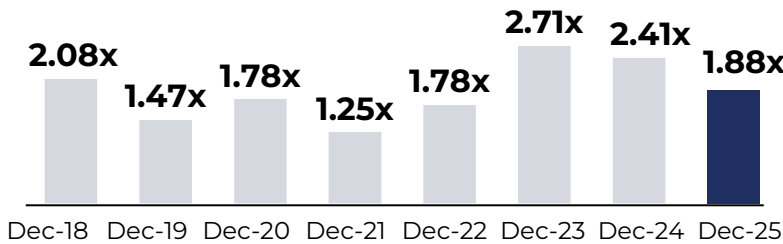
Comments

Cash managed prudently, with RON 19.1m at Dec-25, balancing working-capital needs and investment spending.

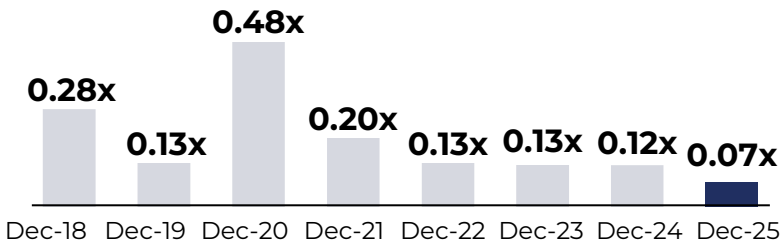
Net Debt increased to fund growth investments, including RON XXm CAPEX in 12M 2025. Leverage rose to 2.28x Net Debt/LTM EBITDA (Dec-25), remaining within a manageable range.

Liquidity

Current Ratio



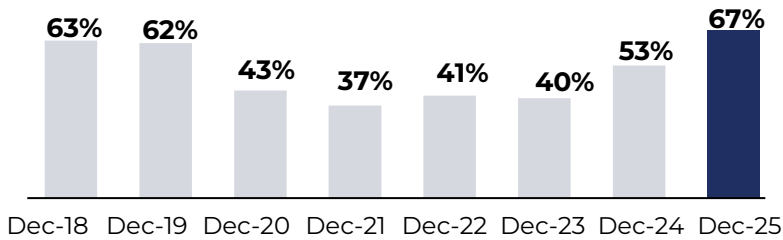
Cash Ratio



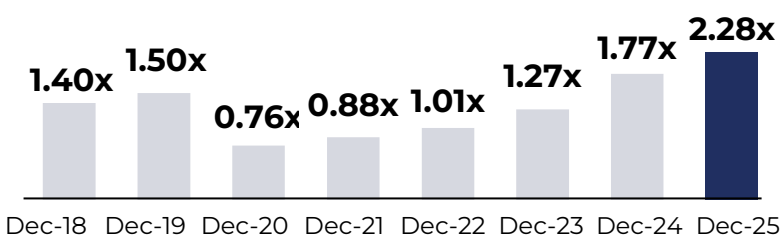
Liquidity remains adequate, with a 1.88x current ratio in Dec-25, while the cash ratio declined to 0.07x, reflecting lower cash balances and a higher working-capital footprint.

Solvency

Debt-to-Equity



Net Debt-to-LTM EBITDA



Debt remains manageable, with sufficient capacity to service obligations and fund expansion and capacity upgrades.

- » **ITEM 1** Re-election of Ms. Paula-Catalina Banu as independent, non-executive Director of the Company.

- » **ITEM 2** Re-election of Ms. Raluca-Ioana Man as independent, non-executive Director of the Company.

- » **ITEM 3** Re-appointment of the independent auditors KPMG Limited as the auditors of the Group and of the Company for the Financial Year 2026 and authorization to the Board of Directors to fix their remuneration for the year 2026

- » **ITEM 4** Advisory vote on the Remuneration Report of the Executive and Non-Executive Directors for the financial year that ended on December 31, 2025.



Thank you for your attention!



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